

**H. D. ORMSBY**

1883—Born October 14, at Massena, Lewis County, N. Y.  
 1883-1894—Attended country school.  
 1895—Father died.  
 1896—Went to work for A. S. Crosby, general store, at annual salary of \$3.00 per week. Used a hand barrow in summer and hand sled in winter to haul freight  $\frac{1}{4}$  of mile from station. After two years my salary was raised to \$3.50 per week.  
 1897—Took commercial and business course at International Correspondence Schools.  
 1898—Accepted position with H. L. Schreyerhorn Groceries and House Furnishings, Lowville, N. Y., as order clerk at \$8.00 a week.  
 1899—In June, married Miss Minnie Levina Martin.  
 1907—In the spring accepted position as head salesman for C. A. Beyer, druggist and grocer, West Carthage, N. Y.  
 1909—Reported to Mr. Earl Knowlton, then general manager of S. S. Krueger Co. at Springfield, Mass., and started in the business in August 16, 1909, under Mr. Frank McDonald, then manager of store No. 16 at ten dollars per week.  
 1911—In February took charge of old Provisions, R. I., No. 49 store, at which time No. 43 was opened and No. 46 closed. Successfully closed No. 46.  
 1911—In July reported to Mr. J. C. Capman, Troy, N. Y., to help open new store.  
 1912—In February took charge of store No. 32, Fall River, Mass.  
 1913—January 27, took charge of store No. 34.  
 1919—Still manager of store No. 34. Sales year previous to taking charge, \$104,00; estimated sales 1919, \$350,000.

**W. E. JAMES**

1899—Born on farm in Princess Anne County, Va. Attended school to 1904.  
 1904-1906—Employed as clerk in grocery store, Norfolk, Va.  
 1907—Employed as bookkeeper, gas company, Norfolk, Va.  
 1908-1910—Employed as bookkeeper, Washington, D. C.  
 1911—Entered the 5 and 10¢ game in Detroit, store No. 1, in June; sent to store No. 54 in October, sent to manage store No. 32 in June, 1912; left store No. 32 June, 1918, to enter in Navy; returned from Navy February, 1919; made Manager of store No. 172.  
 1920—Made Manager of store No. 55.

